



The Medical University of South Carolina (MUSC) and Medical University Hospital Authority (MUHA) Board of Trustees have moved to purchase Providence Health and Kershaw Health, which are currently part of LifePoint Health. The acquisition will include three community hospitals, a freestanding emergency department, and affiliated physician practice locations serving communities in the Midlands.

James Lemon
D.M.D.
Chairman
MUSC Board of Trustees

“ **MUSC has tremendous potential to meet the growing needs of** patients and families around our state. That is why we are excited about today’s announcement. As the only comprehensive health sciences facility in the state, with an unmatched record of patient care and meaningful research, MUSC has the unique capacity to improve health outcomes for those it serves.

Representative Leon Howard
Chairman
Richland County Delegation
Chairman of the SC House
of Representatives Medical,
Military, Public, and Municipal
Affairs Committee

“ **What MUSC is doing will have an immediate impact on traditionally** underserved patients in districts just like mine. This acquisition can and will expand access to quality health care and improve the health of the people of Richland County and beyond. I could not be more pleased.

Helen Roseborough
COVID-19 Patient
Camden, SC

“ **I am alive today thanks to the team at KershawHealth. They treated** me better than family, and I cannot say enough to show my gratitude. The attention and care I received from the best doctors and nurses, during a very scary time, were second to none, and it makes me even more excited to hear today’s news because , working together with health care heroes from MUSC, KershawHealth can continue to do amazing work.

MUSC at a glance

- MUSC's clinical health system, MUSC Health, is dedicated to delivering the highest quality patient care available.
- MUSC Health consists of over 1,600 beds, more than 100 outreach sites, the MUSC College of Medicine, the physicians practice plan, and nearly 325 telehealth locations.
- MUSC Health consists of 10 hospitals situated in Charleston, Florence, Marion, Lancaster, and Chester. Seven are operated directly by MUSC and 3 are operated by partners. MUSC Health has an annual budget of over \$3.8 billion, and 17,000 care team members and over 1 million patient encounters.
- MUSC Health owns 30% of Tidelands Health system, and jointly owns MUSC Health Rehabilitation with Encompass Health in Charleston.
- MUSC, a premier health sciences center, is at the forefront of the latest advances in medicine and includes South Carolina's #1 and most preferred hospital (as ranked by U.S. News & World Report on its Best Hospitals 2020-2021 list and the National Research Corporation respectively), a NCI-designated Cancer Center, a Level I Trauma Center, and South Carolina's only nationally recognized children's hospital.

Economic Impact

- According to the MUSC economic impact report prepared by Joseph Von Nessen, Ph.D. of the Darla Moore School of Business, MUSC's economic impact, including Florence and Lancaster regions, across the state is \$5.6 billion and over 38,000 jobs directly or indirectly.
- The report indicates that the fastest growing regions in the U.S. over the past decade have a strong knowledge economy component. MUSC is a major contributor, requiring a specialized and talented workforce which fosters an economic environment that boosts innovation, and leads to higher rates of growth.
- MUSC's average annual wage is approximately 50% higher compared to the statewide average.

MUSC Health's Mission and Goals

- MUSC's three-part mission is to preserve and optimize human life in South Carolina and beyond through education, research and patient care. All three components of MUSC's mission will be fulfilled with this acquisition, with particular focus on high quality patient care.
- MUSC has an overarching strategy, OneMUSC. This strategy focuses on innovation, impact, and influence and outlines several goals for the organization including creating

a culture of innovation, becoming the preeminent model for inclusion and equity, setting a national standard among academic health systems, reimagining the learning experience to optimize educational value, forging innovative partnerships to increase scale, scope, and impact, building a high-performing, integrated academic health system, integrating our research and clinical strengths to transform health care, and promoting thought-leadership to build our national presence and shape policies.

- MUSC's clinical enterprise strategic goal is to build a high-performing, integrated academic health system that delivers health care locally and leads specialty and sub-specialty care regionally and nationally.
- Core MUSC Health organizational goals focus upon ideal patient experience, improving care team member engagement and diversity, quality of care, financial health, growth and innovation.

MUSC Health Leadership

- MUSC is governed by a 16-member Board of Trustees. James Lemon, D.M.D., serves as Chairman and Charles W. Schulze, CPA, serves as Vice-Chairman. Dr. David Cole is the President of MUSC, and Dr. Patrick J. Cawley is CEO of MUSC Health and Vice President for Health Affairs, University.

What this Acquisition Means for Communities Served?

- The leadership team is excited for this opportunity for a "partnership" with the Midlands communities and is committed to being recognized as a top employer.
- MUSC Health will change what's possible with innovation that transforms expertise, learning, and discovery into unrivaled patient-centered care.
- Subject to final approval, the acquisition will include three community hospitals, a freestanding emergency department and 17 affiliated physician practices.
- MUSC Health is dedicated to compassionate care and treatment of all patients and families with kindness, empathy and dignity.
- The three hospitals, free standing emergency department and associated physician practices will be re-branded as MUSC Health facilities.
- Similar to MUSC Health's experience in the Florence and Lancaster areas, MUSC Health will make capital investments in the hospitals including a new electronic health system, new technologies and facility improvements.

- MUSC Health is committed to superb quality of care and service, and will optimize local care while providing priority access to specialty and sub-specialty care.
- This relationship will provide a better opportunity in the Midlands market for MUSC Health to offer effective, integrated patient and family care close to home. Only patients suffering from the most complicated illnesses will need to be treated at MUSC's highly specialized care facilities in Charleston.
- MUSC Health is committed to elevating and maintaining patient satisfaction as a goal.

Physician Relations

- MUSC Health is a physician-led organization and understands the most appropriate care is convenient local care. The resources of MUSC's premier academic medical center will be leveraged to support local Midlands area physicians.
- Before the "go-live" date, MUSC Health clinical and administrative leaders will conduct "meet and greet" sessions, one-on-one meetings and surveys to gain an understanding of high performing services and opportunities looking forward.
- MUSC Health's goals include physician satisfaction and employee engagement, supported by a robust physician communication plan.
- Looking forward, physicians will be provided opportunities for continuing medical education, grand rounds and access to a medical center library.

Employment Plan

- MUSC Health plans to employ all active employees in good standing, including the existing leadership team, at compensation levels generally consistent with current rates and market value. An attractive benefits plan will be provided.
- At MUSC Health, all employees regardless of their jobs, are referred to as "care team" members.
- MUSC Health places high priority on care team member engagement and satisfaction, and is committed to a robust care team member communication plan.
- Numerous information sessions and town hall meetings will be conducted for care team members and physicians to address questions and generally discuss plans.

General Questions and Answers

Q: Why is MUSC Health buying the three hospitals and freestanding emergency department from LifePoint Health?

A: MUSC's mission is to serve the citizens of our state and beyond. Over sixty percent of MUSC Health's patients are from outside the Charleston tri-county area. This acquisition will enhance patients' access to specialty and sub-specialty care while building a high-performing integrated health system.

Q: What will happen to the Catholic identity of the existing facilities?

A: MUSC Health respects individuals' rights to exercise their religious faith and preferences. As a public entity, MUSC Health cannot be aligned with any religion or denomination. Advice and approval will be sought through appropriate Roman Catholic Diocese leaders and other involved parties to ensure for appropriate treatment and respect of all religious symbols.

Q: Will state funds be used to buy LifePoint Health facilities?

A: State appropriated funds will not be used for the purchase.

Q: Will the Midlands care team members including employed physicians be eligible for state benefits?

A: MUSC Health care team members include individuals employed in the hospitals and physician clinics. MUSC Hospital Authority (MUHA) care team members who work within hospital or hospital-support settings will be eligible to participate in the state's retirement and health plans. MUSC Health physicians and care team members employed within clinic settings, through an MUHA-related entity, will be eligible for attractive health and retirement plans similar to those provided within the regional health network clinics.



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